

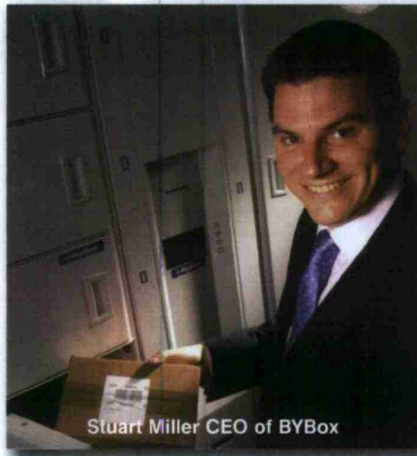
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ByBox to show bosses how to boost bottom line

Recently ByBox launched its Pre-10am-to-site service, which provides a more reliable delivery service to companies nationwide further enhancing its existing unique offering. After replacement parts are ordered, parcels travel through ByBox's distribution network to the nearest secure dropbox within two miles of the designated business destination by 7am the next day. From the dropbox they are delivered to the agreed site pre-10 a.m. Customers are also able to check the status of their deliveries through the ByBox web-tracking platform, and receive text alerts to notify engineers when parts have arrived at a specific site. Pre-10am-to-site is the latest in a line of innovative logistics solutions developed by ByBox.

Stuart Miller, Chief Executive of ByBox, said: "Our Pre-10am-to-site service is reliable and has a number of benefits that set it apart from the competition. Not only are customers given the peace of mind that their goods will arrive on time, but also it eliminates the need for them to chase delivery status updates as they can track it themselves. "Our Pre-10am-to-site service is the ideal solution for companies to guarantee delivery of often vital parts and pieces of equipment on time and in a secure manner. "Also, as 'green credentials' are playing an increasingly important role in the modern business environment, the service offers customer the complete eco-friendly solution to parts delivery. It's a win, win situation for everyone involved in the process."

Exhibiting at this year Service Management Exhibition, ByBox will be showing company bosses how to boost their bottom line. The annual event is aimed at professionals in field service management and is a forum for them to find the latest industry information and to



Stuart Miller CEO of BYBox

discover the innovations that can improve the efficiency of their businesses. It takes place at the NEC in Birmingham on Tuesday 22 and Wednesday 23 September. ByBox will use a real time calculator to demonstrate to field service management professionals how using ByBox could save them thousands of pounds every week. They will ask visitors to their stand a number of questions to

identify exactly how much they could save using ByBox. Where ByBox has integrated its services into its clients' operations they have saved significant sums on stock holding, transportation costs, outgoings relating to stock holding such as warehousing and offices, and personnel costs due to decreased warehousing needs. Stuart Miller, CEO of ByBox, said: "The whole essence of the ByBox service is that it strips out the supply chain and so produces substantial cost savings along the way. "By getting to understand our clients' businesses, we can identify where they can make savings in terms of time and efficiency by using our solutions, which lead to cash savings. "Our real time calculator will show people exactly how we can do this which will be great."

The company currently holds 70 per cent of the field service market, which it services through its national network of 18,000-drop boxes at 1,200 locations. It has more than 90 customers including Coca Cola Enterprises, Fujitsu, KonicaMinolta, Computacenter, Glaxo-Smithkline and Thales.



Night-time parts distribution