

BYBOX EXPANDS VENDING PORTFOLIO BASED ON BUNZL SUCCESS

LEADING parts distribution company ByBox is expanding its vending portfolio after the success of its partnership with much-valued client Bunzl Vending Services.

ByBox is the UK's leading force in in-night parts distribution and in less than five years has become the market leader in its field, making more than two million deliveries a week.

Since its inception, ByBox has specialised in examining key problems within the vending industry and has worked with several companies to produce solutions that reduce costs in every step of the supply chain process.

As a result, it has created a number of core services that were not previously in existence.

Through its innovative supply chain processes and by streamlining operations, ByBox has enabled companies including Bunzl Vending Services to improve its service deliver to its customers.

Its expanded portfolio of customers includes Coca-Cola Enterprises Ltd and Cafe Bar.

Stuart Miller Chief Executive of ByBox said: "We are hugely excited about the direction that ByBox is taking.

"Our proposition is simple - we work in tandem with our clients to understand their current supply chain.

"We aim to deliver solutions that maximise productivity and reduce unnecessary stock levels, bringing measurable benefits to the bottom line.

"Through partnerships with successful clients such as Bunzl Vending Services and Coca-Cola Enterprises Ltd we are extremely confident that ByBox can continue to go from strength to strength in the vending sector.



"We really believe that ByBox could help vending companies to reduce cost and increase service.

"Our business ethos and approach cannot be matched."

Prior to working with ByBox, Bunzl Vending broadly operated a traditional supply chain where it bought equipment from its seven main suppliers of vending equipment, stored it in a warehouse and distributed the parts to mobile engineers via a standard next-day carrier, with engineers collecting the parts from the carrier's depot.

But ByBox developed a system where it collected directly from the manufacturers and delivered straight into ByBox dropboxes located close to the engineers' homes. This has increased service levels for Bunzl specifically improving the speed of fixing its customers machines.

The system required the development of an IT platform and operational processes capable of integrating Bunzl's key suppliers directly into ByBox's distribution network. The result was the birth of ByBox's unique Thinventory platform, which was developed initially specifically for the vending sector.

ByBox now collects directly from the vending manufacturers and suppliers and allows for intelligent routing of warranty returns directly back to the supplier.

As a result of partnering with ByBox, Bunzl Vending has reduced the drive time and stockholding dramatically.

Today ByBox is an integral part of Bunzl Vending's supply chain.

In 2007, in recognition of its work, Bunzl Vending Services awarded ByBox its 'supplier of the year' title.

