

ByBox STRENGTHENS POSITION WITH STRING OF CONTRACT WINS

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Through-the-night parts delivery service ByBox Ltd has won a raft of prestigious contracts with blue chip companies.

The award-winning Coventry-based firm is the market leader for in-night parts distribution.

Not only have a string of businesses in the pharmaceutical sector renewed their contracts – demonstrating the fact that ByBox delivers on its promises – but a raft of new customers have recently signed deals with the company.

New companies coming on-board include Siemens Energy, Fujitsu, Repairline, Carousel, Cable & Wireless and Leisure Link.

And contracts totalling well over £1 million have been renewed with a range of pharmaceutical manufacturers including GlaxoSmithKline, Eli Lilly, MSD and APS AstraZeneca.

Stuart Miller, ByBox Ltd CEO, said: “It is an exciting time to be a part of ByBox because the firm is expanding rapidly.

“To have renewed contracts with quality firms is extremely satisfying, but to also attract new companies of the calibre of Siemens and Fujitsu is fantastic.

“Add to that the likes of existing customers such as Coca Cola and it’s clear to see we have the ability to attract and maintain the custom of the best blue chip companies in the business.

“This gives us a tremendous platform going forward.”

ByBox Ltd, the UK’s leading force in mission critical parts distribution, has along with partner UTL, been awarded a three year contract by Fujitsu for its parts distribution in the UK, France, Ireland and the Benelux.

The deal is worth several million pounds.