

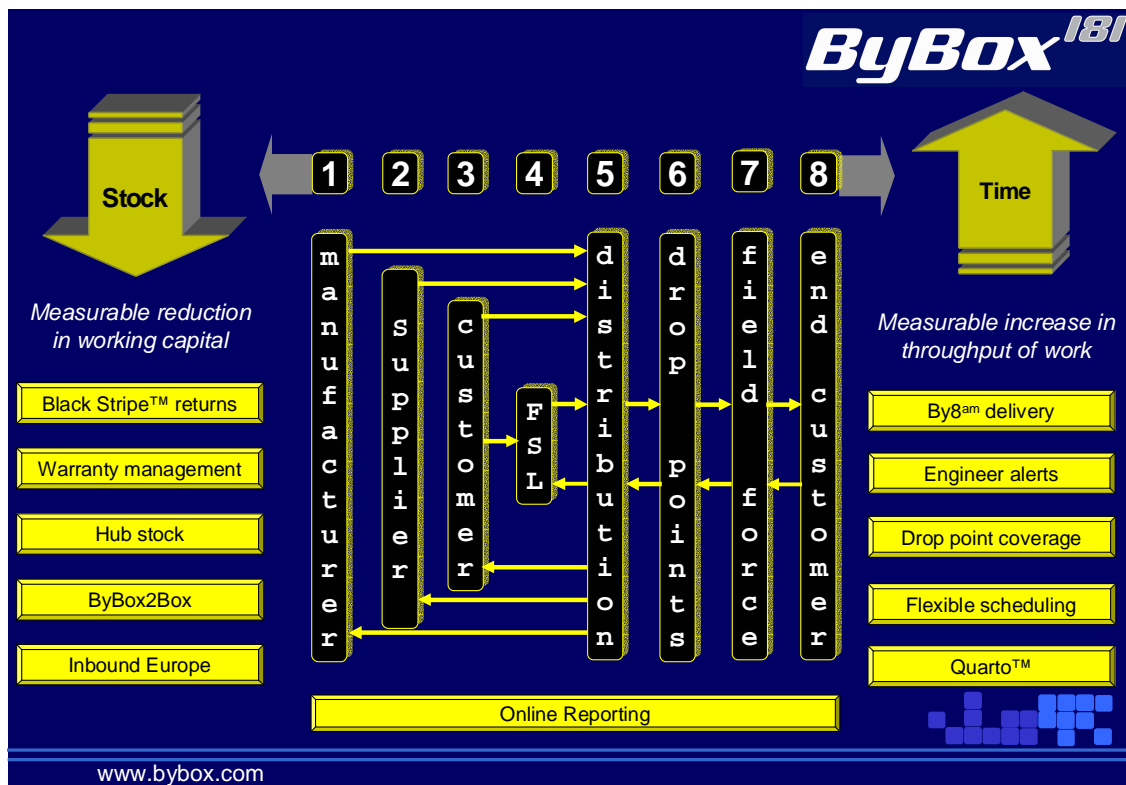


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BYBOX LAUNCH BYBOX¹⁸¹ - ADVANCED SERVICE DISTRIBUTION PLATFORM

ByBox¹⁸¹ = Minimise Stock + Maximise Time

MARKET LEADING distribution company ByBox has launched its advanced service platform to provide customers with higher levels of integration across the supply chain to minimize stock and maximize engineers' time.



ByBox¹⁸¹ is the advanced service platform developed by ByBox, the UK's market leader in field service distribution and pre-8am deliveries into unattended drop-boxes.

ByBox¹⁸¹ spans the eight service supply levels, from the manufacturer through supplier, customer, forward stock location, distribution, drop point, field force and the end customer - providing both the delivery and return of stock to the highest levels of transparency, accountability and reliability available in the market today.

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ByBox¹⁸¹ has been developed to minimise stock handling, reduce working capital and increase productivity of the service engineers' daily schedule. The whole platform runs through a single web-based IT system and includes:

- **By8am delivery** into ByBox drop-boxes – by 8am six days a week.
- **Black Stripe™ returns** – giving greater accountability of stock in the field and a faster returns loop.
- **Warranty management** – improvement in cash flow with warranty claims generated the moment ByBox returns the item to the manufacturer - reducing penalties for out-of-time warranties.
- **Inbound from Europe** – allows centralised warehousing in Europe without compromising on the Service Level Agreement's (SLA's) of the UK operation. Early evening picking cut-off in mainland Europe and still delivered by 8am in the UK.
- **Quarto™** - reduction in engineer paperwork to one document, serving as the single document throughout the supply chain from pick, dispatch to engineer and return.
- **ByBox2Box** – engineers can exchange parts between each other with full stock accountability rather than re-ordering additional parts from suppliers.
- **Strategic hub stock** – provides hub storage for critical stock items, which can be ordered from boxes up until midnight and still be delivered into the Box by 8am.
- **Flexible scheduling** – managing engineers' time against service schedules later in the day - reducing the need to use agency engineers to recover from daily overrun.
- **Engineer alerts** – SMS alerts to ensure engineers know when parts are ready for collection.
- **Online reporting** – allowing 100% visibility and reporting throughout the delivery and returns process.

ByBox customers have the flexibility to choose the services from the 181 platform which suit their business requirements - all of ByBox's services require little or no systems integration.



Stuart Miller, Managing Director of ByBox said: “The ByBox service extends well beyond distribution and boxes. The services within the ByBox181 platform have been developed to focus on achieving two things – to minimise stock and maximise engineers' time”.

“Our customers' are seeing the benefits of the ByBox¹⁸¹ advanced platform as soon as they start to use the services. Improved levels of productivity, service and a reduction in working capital are providing hard cash results to their bottom-line.”