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ByBox launches Quarto™ solution with Lynx Technology

ByBox, the UK market leader in field service distribution and drop-box solutions, has launched its new Quarto™ solution with Lynx Technology, one of the UK's leading IT solutions and services providers. Quarto™ provides Lynx Technology with a full-cycle platform to manage stock from picking to engineer distribution and ultimately return of faulty parts to the Lynx Technology warehouse in Barlborough.



Quarto™ is so-called because the pick, dispatch, return and warranty information is all detailed on a single A4 sheet organised into four sections. The warehouse use the order and stock-pick information on Q1, the ByBox delivery details are on Q2, Q3 has the label required to return the stock to Lynx Technology and Q4 is available for specific information such as warranty-related instructions.

Organising the data into quarters makes it easy for the operators to use. Rather than having several documents covering the whole chain from pick to dispatch and return, the sheet is simply folded to expose the information relevant to the consignment's current stage and placed in a windowed-envelope attached to the consignment.

Jayne Dickinson, who has project-led the implementation of Quarto™ within Lynx Technology, is delighted with the solution. "We have worked with ByBox on a number of different approaches to optimizing our stock and field force. The great thing about ByBox is that they genuinely adopt a partnership approach to developing sophisticated solutions with customers and are clearly committed to innovation."

Stuart Miller, Managing Director of ByBox Field Support, is up-beat about the broader applications for Quarto™. "Two principles were important to us at the outset. Firstly, it was critical that we didn't try to burden Lynx Technology with any additional system integration work. Secondly, it has been developed in a modular and entirely configurable way, which allows us to rapidly deploy it to help customers with similar requirements".



About Lynx Technology

Lynx Technology is one of the UK's leading providers of IT solutions and services to business and the public sector, offering world class consulting, technology and outsourcing. Lynx is a member of the Lynx plc group of companies and employs 600 people at ten offices around the UK.

Lynx Technology is the only UK services provider with three Microsoft Gold competencies for Advanced Infrastructure, Information Worker Productivity and Security solutions, whilst also being a Cisco Gold Partner. Lynx is among Cisco's top IP Telephony specialists in the UK and an accredited IP Communications/VPN Security/Wireless LAN expert. Lynx is also a HP Business Partner Select and Authorised Service Delivery Partner (ASDP).

With over 30 year's experience, Lynx Technology continues to operate at the forefront of advanced technology with the launch of its Customer Innovation Centre (CIC) – a Microsoft Centre of Excellence based in Sheffield. The CIC is a critical element of Lynx's Value Consulting offering, aimed at working alongside customers at both a business and technical level, increasing value and reducing the risk in IT decision-making.

For more information, please visit www.lynxtec.com