

50% rise in turnover

ByBox, the UK's largest in-night delivery company, has seen turnover increase by 50 per cent to £15m in the past 12 months following several significant new business wins. 2256

ByBox, based in Coventry, recently expanded its operations in Gateshead and Milton Keynes as it continues to win new customers.

Recent new customers include Danka, Bunzl Vending Services, Agfa, Tunstall Telecom and British Gas. ByBox provides logistics and in-night distribution solutions for some of the world's largest companies in the field service management sector including BSKyB and Dixons (Mastercare).

The company provides a series of locker banks - at more than 600 locations around the UK - to which access is controlled by a built-in computer. This can either "dynamically allocate" a box to each new delivery as it arrives, or the box can be reserved in advance.

Stuart Miller, Chief Executive at ByBox, said: "Our growth in turnover has coincided with significant investment in the business and our people to ensure that we continue to provide the highest service for our customers.

"Recent growth has been fuelled by the increasing awareness among companies that they must invest in a more robust IT infrastructure in their distribution network if they are to maintain their services levels to their end users."

ByBox's locker banks are connected to the company's central server which monitors all transactions and sends an email or SMS message to the recipient - such as a field engineer awaiting components to repair a telecommunications mast. The engineer can retrieve his package by scanning his access card or entering a code. Items can be returned by scanning them into the locker to be retrieved by the courier. A receipt of the returned items can be printed if required.