BYBOX SCORES A HAT TRICK!

INNOVATION AND COMMITMENT:  
THE KEY COMPONENTS FOR  
AWARD-WINNING PARTS DISTRIBUTION COMPANY

ByBox, the UK’s leading force in in-nights parts distribution, is celebrating after scooping a hat-trick of top awards.

Shortly after winning the Innovation category of the prestigious International Freighting Weekly (IFW) Awards 2008, the company was named Business of the Year at the Oxfordshire Business Awards 2008.

The hat-trick of accolades was completed when ByBox’s Chief Executive Stuart Miller was named Business Person of the Year at the Oxfordshire Business Awards 2008.

Since its launch in 2000, ByBox has become the leading force in the UK in-night parts distribution market.

ByBox’s success is the result of developing and introducing innovative solutions that meet customers’ needs to speed up and streamline their critical parts and service equipment supply chain.

It was the company’s Vanventory™ solution, which provides the final step in achieving total visibility and control over critical spare parts delivery, that impressed the judges at the prestigious International Freighting Weekly (IFW) Awards 2008.

The innovative service can only be described a mobile inventory system - believed to be the first of its kind - that tracks spare parts aboard the vehicles and provides the client with full visibility of what stock is available in real time at the moment of enquiry. This in turn reduces an engineer’s downtime whilst significantly increasing their productivity.

ByBox’ ability to demonstrate all-round achievement, it’s clear vision for the future and sustained growth was also recognised by the Oxfordshire Business Awards when the company won the Business of the Year accolade.

And Stuart Miller, ByBox’s Chief Executive, was named the Oxfordshire Business Person of the Year for bringing lasting financial and non-financial benefits to the company.

The award recognised his efforts in developing and implementing successful business solutions, implementing plans to reduce costs and improve efficiency, actively taking steps to exceed customer expectations, and raising ByBox’s profile.

Stuart Miller said: “It is a tremendous honour to win these awards. Winning three awards in the first half of 2008 is testament to the hard work of all our staff.

"It is not by accident that we have become the leading company in the UK for in-night parts distribution and Vanventory™ is the next stage in enhancing our service beyond the box network.

“Everyone at the company is proud to have won these accolades.”

As well as winning the latest hat-trick of awards, ByBox was also recently selected from almost 300 organisations to receive
an award from CWT, the organisation that is part of the Coventry Chamber of Commerce and manages all of ByBox’ NVQ courses, for its support and dedication to learners and training.

The award itself was called “ByBox - In Recognition of Commitment To Work Based Learning 2008”.

Editor’s Notes:

ByBox now holds around 70 per cent of the field service market, has recently expanded its number of boxes and is looking to develop new markets.

The company offers an extensive range of distribution platforms for organisations, firms and individuals with investment, innovation and technology underpinning its success.

The forward-thinking employer also has a world-class manufacturing facility in France, which has made and installed more than 54,000 electronic lockers in more than 20 countries worldwide.

In the UK, ByBox operates the country’s largest dedicated through-the-night distribution service and its need for a new distribution centre is based on its success in making more than 20 million deliveries a year into its unique national network of drop boxes.

It has a pre-8am delivery service, operating six nights a week, which is 100 per cent reliable and considered the best of its type in the UK.